

We have one **SOLD** home in mind. **YOURS!**

Establishing Common Goals



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Mission Statement

Many agents think that their most important job is satisfying the customer. We don't think that's *entirely* true. We believe that satisfying the customer is simply the minimum requirement for staying in business. Our team works constantly to improve our systems, processes, and services to go well beyond the standard level of "service" provided by most agents.

Simply put, our objectives are to get you the most money in the least amount of time, and with the fewest hassles. We want to provide the best service in the industry. **Period.**

We want to make you so satisfied that you listed your home with us that you will gladly refer us to your family and friends.

The Jeanne Scott Dream Team

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14 Questions to Ask Your Next REALTOR®

1. How many years have you been in the business?

2. What is your ratio of sales price to listed price?

3. What is the average number of days your listings are on the market before selling?

4. Would you please show me a copy of your marketing plan?

5. Could I have a copy of your standard purchase agreement?

6. How many homes have you sold in this area?

7. What is your commission rate?

8. What if I sell my home myself?

9. Does my home need any repairs or changing in any way?

10. What is the length of your listing agreement?

11. At what price would you market my home?

12. What professional designations do you have?

13. Do you have any references with you now?

14. Could you give me a copy of your personal resume?

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Our 30 Day Guarantee

What's your biggest fear when you list your home with a real estate agent? It's simple: You worry about being locked in to a lengthy listing agreement with a less-than-competent real estate agent, costing you valuable time and your home critical exposure to the market. Well, worry no more. The Jeanne Scott Dream Team takes the risk and fear out of listing your home with a real estate agent. How? Through Our 30 Day Guarantee.

Cancellation Policy

When you list your home with The Jeanne Scott Dream Team, you can cancel your listing if at any time within 30 days of your written notice, we can't or won't rectify a problem that exists. You won't be locked in to a lengthy contract. Enjoy the caliber of service provided by a team that is confident enough to make this offer.

The Highest Professional Standards

The Jeanne Scott Dream Team has strong opinions about real estate service: If you are unhappy with the service you receive, you should have the power to fire your agent. It takes a strong belief in the quality of one's service to take this kind of stand, but The Jeanne Scott Dream Team never settles for less than the highest professional standards. The Jeanne Scott Dream Team is confident you will be happy with the service and results you receive. That's the simple truth.

Call The Jeanne Scott Dream Team today to find out more about how our unique and caring service can make the difference in your home sale.

Excellence... Pure and Simple.

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Our 30 Day Guarantee

It is understood by all parties hereto:

Seller: _____
Broker: The Hardie Group Real Estate Company
Agent: The Jeanne Scott Dream Team

That it is The Jeanne Scott Dream Team's intention to work diligently to produce a satisfactory buyer for the property located at:

Address: _____

If for any reason the SELLER(S) feel there is a problem and states the problem in writing, The Jeanne Scott Dream Team will work diligently to remedy that problem within 30 days. If we are unable or unwilling to do so, this listing may be CANCELLED by the SELLER(S).

The Jeanne Scott Dream Team
The Hardie Group Real Estate Company

DATE

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