

We have one **SOLD** home in mind. **YOURS!**

Introduction

Dear future seller:

Thank you for the opportunity to show you what we can do to get your home sold!

National statistics and surveys reveal only 22% of home sellers were satisfied with the agent who helped them buy or sell their home.

You will receive nothing but the best quality service from The Jeanne Scott Dream Team. We have put together a state-of-the-art real estate practice with a team of top quality professionals who are available to service your real estate needs in every capacity needed.

Do we have satisfied clients? YES! We survey every client after their real estate transaction, and we are proud to say that our clients rave about the fabulous service they receive. In fact, we receive a 96% client satisfaction rating. (We try to please them all.)

The Jeanne Scott Dream Team continually strives to improve the services we provide. And, you'll get the benefit of our experience with over 960 transactions, including the following:

Advice to Help Your Home Sell Quickly

Not only do you get suggestions for how to prepare your home so that it will show its best (see pages 29 - 32), but you've also received in your package information on pricing, net proceeds, last minute showings, and the A-Z of selling your home. In addition, we'll give you specific suggestions to improve the impression your house will make on buyers.

Pros and Cons of Contract Proposals

When we bring the contract proposals to you for your consideration, we'll explain them to you and include an estimated-closing-cost statement so that you'll have all the facts to make a good decision. During this step, we will use our negotiating skills that have helped hundreds of sellers get top dollar to help you get top dollar for your home as well.

Process of Selling a Home

We'll explain the entire selling process so there won't be any surprises along the way.

***Our #1 goal is to make sure you are completely satisfied.
Our #2 goal is to do that so well, you tell 10 other people about
The Jeanne Scott Dream Team.
Thank You!***

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Personal Real Estate Advisors for Life...

- ◆ We spend meaningful time educating you and identifying your needs and wants.
- ◆ Written information is supplied in detail so that more time is spent focusing on your needs.
- ◆ The importance of pricing is highlighted. You are supplied with detailed market data so that you can confidently pick the right price.
- ◆ We focus our time and energy marketing your home properly to the right buyers so that you can get top dollar for your home.
- ◆ We negotiate solely on your behalf to protect your interests and investment.
- ◆ We feel that the relationship does not end at closing and offer you ongoing support and information.
- ◆ We are dedicated to servicing you at such a high level that you'll feel confident referring our services to your family, friends, and associates!

*"You don't build it for yourself.
What you do is know what people want and build it for them."
—Walt Disney*

Being your personal real estate advisor is not only our business philosophy but also a life-long commitment to providing you with exemplary personalized service beyond your expectations. As your personal real estate advisors, it is our job to listen to you, understand your needs, and respond to them promptly, professionally, and with integrity.

As your Personal REALTOR® for Life, we feel it necessary to provide all of our clients with a relationship they have grown to trust and to provide value and service after the transaction so that the changing needs of each of our clients are addressed on a continuous basis.

The Jeanne Scott Dream Team
Your Personal REALTOR® for Life

****Ask us about our Personally Guaranteed Services.****



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